Quick Tips

S.U.C.C.E.S.S.F.U.L. Tips for MOTIVATION

Share responsibility, remembering that as you take credit for the success, you must also share the failure.

Understand that as a leader you can give authority and allow others to contribute to their own and your success.

Constantly remind yourself that only through participation can others make their experience meaningful.

Communicate the “why” as well as the “what” to ensure the understanding and cooperation become a habit.

Evaluate accomplishment and the basis of the results achieved rather than on the activities engaged in.

Sincerely be humble, knowing that most people would rather succeed than fail at their jobs.

Seek always to set a good example.

Force Yourself to set goals and priorities.

Unceasingly seek to be objective, fair, and honest.

Light the way for change.
You’ve failed many times, although you may not remember.

You fell down the first time you tried to walk. You swallowed water the first time you tried to swim, too.

Did you hit the ball the first time you swung a bat? Heavy hitters, the ones who hit the most homeruns, also strike out a lot.

R.H. Macy failed seven times before his store in New York caught on.

English novelist John Creasey received 753 rejection letters before he published 564 books.

Babe Ruth struck out 1,330 times, but her also hit 714 homeruns.

Don’t worry about failure. Worry about chances you miss when you don’t even try.

Motivation may be one of the most difficult tasks a leader faces. Some days it seems hard enough to get yourself enthused and excited about the group’s meeting or activity, so how are you going to motivate the rest of the group?

Don’t be afraid to fail!

HINTS ON MOTIVATING OTHERS

- Study members and learn what makes each one tick
- Be a good listener
- Criticize in private
- Praise in public
- Be considerate
- Delegate responsibility to others
- Give credit where credit is due
- Avoid domination or forcefulness
- Show interest in and appreciation of others
- Make members want to do things through inspiration, incentives, and recognition.
- Let everyone know your plans, even at the early stages
- Never forget that the leader is the role model
- Play up positivity
- Be consistent
- Show members that you have confidence in them
- When you make a mistake, admit it
- If an idea is rejected, tell the originator why
- Be careful of what you say and how you say it
- Put yourself in your members’ shoes
- Remember that people carry out their own ideas best
- Give members the opportunity to take part in making decisions—especially those that involve them
- Let members know where they stand and why
- Make personal contact between meetings and encourage participation
- Give members something to do when energy is high
- Be open to positive and negative feedback
- Ask members for their counsel and help.

Motivation is not something you give to people. They give it to themselves. You must give them the reason to motivate themselves.

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